

Coach Your Team to Success

Saturday, 1st May 2021



Ming Wei Enterprise Agile Coach

Our Primary Objective

- Supporting various leadership roles with tools, techniques, and more importantly people skills that drive value
- Working with various Organisations, Leaders, Coaches, Focused groups to:
 - Share the wisdom of the tribe
 - Create a sticky learnings environment to Individuals, Teams and Organizations
 - Building High Performance Organizations
 - Giving back to the community

Zoom Manifesto

- Learn together
- Use chat window to reply:
 Panelists and Attendees
- Deck and Webinar Recording
- Q&A session
- Duration: 45 60 min



What does the word 'coach' mean?



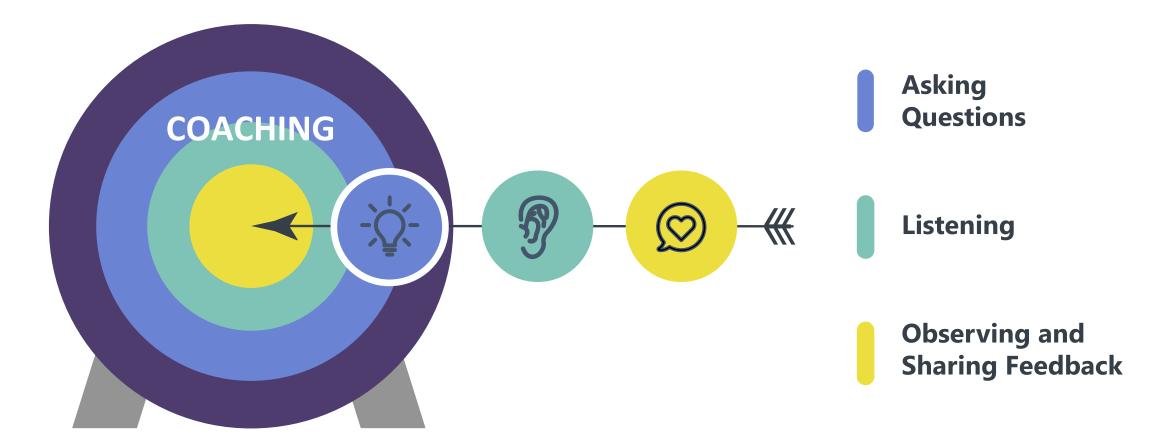
About Coaching



The International Coaching Federation (ICF) defines coaching as:

"partnering with clients in a *thoughtprovoking* and creative process that inspires them to *maximize* their personal and professional *potential."*

Core Coaching Skills



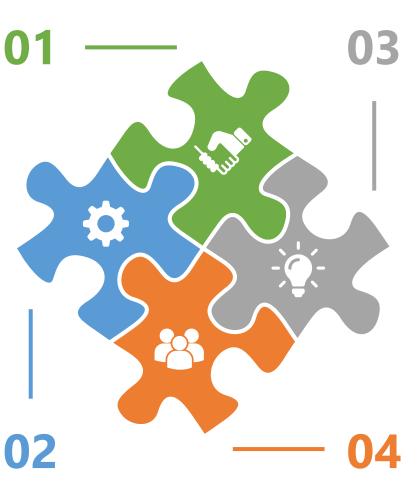
Agile Coaching Competencies

COACHING

Partnering with people in a thought-provoking and creative process that inspires them to maximize their personal and professional potential.

FACILITATING

Holding a neutral stance to guide individuals and groups through processes that hold them to the agreed-on guidelines, and come up with solutions and decisions.



TEACHING

Instructing others in specific knowledge, skills and perspectives.

MENTORING

Sharing knowledge, skills, and perspectives, in order to foster personal and professional growth of someone else.

Achieving High Performance

Establish Common Purpose

- Understand why you exist.
- Align personal goals to team vision and business priority.
- Know what success looks like and how to measure it.

Empower Teams

- Create 'psychologically safe' working environment
- Allow flat organizational structure.
- Develop people and enable self organizing and decision-making

Enable Transparent and Open Communication

- Treat people like human beings
- Establish trust
- Enable open and frequent communication within and between teams
- Align with leadership teams regularly



Believe in Your Team

- Set expectation and hold your team to attain it
- Invest in your team's development and managers' coaching skills

Test and Learn Fast

- Take risk, test, fail and learn
- Continuously seek feedback, implement and improve.
- Achieving high performance is a journey toward sth better.

Ignite 'Ubuntu' Culture

- 'I am because of you are'
- Value inclusivity and diversity
- Take responsibility and ownership
- Trust and collaborate with others to maximize team success

My Journey

Being a Coach... • 'You know' / Sounding board Leverage on 'wisdom of the people' • • Focus on clients, building capacity and improve effectiveness **Consultant** Explore the problem, and help clients • to arrive at their own answers. Being a Consultant... Coach 'I know' / SME Leverage on your opinion and execution

- Focus on the problem, resolving a particular ٠ business challenge
- Diagnose problem, make recommendation. •

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Transforming from a Consultant to a Coach

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Mindset Change

- Growth Mindset over Fixed Mindset
- Teach how to fish over give fish.
- Start from self awareness.

Use Powerful Questions

- Get comfortable with asking questions.
- Use powerful questions to elicit information, provoke thinking, and evoke action.
- Be curious, authentic, and empathetic.

Practice Makes Perfect

- Use every opportunity to practice and learn.
- It's okay to 'fail'.
- "Yes, you are helping people."
- Remember, it's a journey.

Create Your Own "Winning Formula"

- SHU HA RI
- Know what works for you and be open to new learnings.



Questions

Development Path and Upcoming Programs



Effective Development Path - Agile Coaching Discount Code - "Effective20"

Upcoming ICAgile Courses

Next Agile Coach Bootcamp (Full Time) virtual course starts on 22nd May!

Month	Туре	ICAgile-accredited Class	Duration	Dates	Time
May	Online	Agile Team Facilitation (ICP-ATF)	2 Days	22nd - 23rd May	8 hours per session; 8:00am - 4:00pm EDT 1:00pm -9:00pm BST
		Agile Coaching (ICP-ACC)	3 Days	28th - 30th May	
		Agile Coach Bootcamp (ICP-ATF & ICP-ACC)	Attend both ATF and ACC course.		5:30pm - 1:30am IST

Use the code Effective20 to receive your exclusive 20% discount on our ICAgile courses via Eventbrite. Note that the offer expires on 8th May 2021!

Website: www.leadershiptribe.com/events Contact: Chitra@leadershiptribe.com , devantae@leadershiptribe.com Phone: UK +44 (0)207 096 0346 | US +1 332 220 3995 | IN +91 97390 22490

Upcoming ICAgile Courses

Next Agile Coach Bootcamp (Part Time) virtual course starts on 22nd June!

Month	Туре	ICAgile-accredited Class	Duration	Dates	Time
June	Online	Agile Team Facilitation (ICP-ATF)	4 Days	22nd Jun – 25th Jun	4 hours per session; 9:00am - 1:00pm EDT 2:00pm – 6:00pm BST
		Agile Coaching (ICP-ACC)	5 Days	28 th Jun – 2nd Jul	
		Agile Coach Bootcamp (ICP-ATF & ICP-ACC)	Attend both ATF and ACC course.		6:30pm – 10:30pm IST

Use the code Effective20 to receive your exclusive 20% discount on our ICAgile courses via Eventbrite. Note that the offer expires on 31st May 2021!

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Effective Development Path - Enterprise Agile Coaching Discount Code - "Effective20"

Upcoming ICAgile Courses

Next Enterprise Agile Coach Bootcamp virtual course starts on 7th June!

Month	Туре	ICAgile-accredited Class	Duration	Dates	Time
June		Agility in the Enterprise (ICP-ENT)	5 Sessions	7th - 11th Jun	4 hrs / session; 9am - 1pm EDT/ 2pm - 6pm BST/
		Coaching Agile Transitions (ICP-CAT)	4 Sessions	15th - 18th Jun	
		Enterprise Agile Coach Bootcamp (ICP-ENT & ICP-CAT)	Attend both ENT and CAT course.		

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About Us

Leadership Tribe provide fully accredited Agile consulting, training and coaching services to empower individuals and businesses to design and implement innovative, pragmatic and sustainable changes. We advocate an Agile way of working with a focus on enabling performance improvement, building capability, and delivering measurable results.

Why Us

We differentiate ourselves from the others with:

- Client Focus
- Empirical Learning & Innovation Unparalleled Flexibility
- Global Presence and Network
- Renowned Trainers & Coaches
- Sheer Professionalism

Inquire Our Services

Phone: UK +44 (0)207 096 0346 | US +1 332 220 3995 | IN +91 97390 22490 Email: <u>hello@leadershiptribe.com</u>

Experience, Knowledge & Strategic Insight

Customised Training

Integrated Coaching Approach

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For more information about Leadership Tribe or to get in touch, visit us at:

www.leadershiptribe.com

Consulting | Training | Coaching

Thank you!

Leadership Tribe at your service: hello@leadershiptribe.com